



Triple Canopy Facts

Overview

Triple Canopy is a leading provider of integrated security and mission support services to government agencies, private corporations and non-governmental organizations worldwide. The company's assessments, training, crisis management, protective and support services help customers create and sustain secure business environments.

With more than 5,000 employees and security specialists worldwide, Triple Canopy brings a dynamic combination of management, personnel and execution to bear on each challenge—delivering long-term, cost-effective solutions that are specifically tailored to fit customer needs.

A U.S. veteran-owned company, Triple Canopy's corporate headquarters is in Herndon, Va. with offices and personnel located across the globe.

History

2003: Triple Canopy is founded in Chicago, Ill. by former U.S. Army Special Forces veterans.

2004: Triple Canopy moves its headquarters to Lincolnshire, Ill., wins its first contract in Iraq and opens an office in Jordan.

2005: The company relocates its headquarters to Herndon, Va. near Washington, D.C.

2006: Triple Canopy's vulnerability assessments, security surveys and red team services receive SAFETY Act certification and designation.

2007: Triple Canopy achieves ISO 9001:2000 certification, acquires Clayton Consultants and opens offices in Abu Dhabi, Nigeria, Peru and Uganda.

2009: Triple Canopy achieves ISO 9001:2008 certification.



Core Services

Assessments

Triple Canopy provides security assessments to public and private enterprises worldwide. Triple Canopy's experienced and highly-trained security specialists develop and implement comprehensive security solutions by analyzing current security conditions and developing tailored contingency plans to mitigate risk. The company has conducted security assessments of U.S. Department of Energy national weapons labs, nuclear facilities, corporate offices, residences and municipal infrastructure. Triple Canopy's vulnerability assessments, security surveys and red team services are certified as qualified anti-terrorism technologies (QATT) under the Support Anti-Terrorism by Fostering Effective Technologies Act of 2002 (the SAFETY Act). This SAFETY Act certification provides significant liability protections to customers in the event of a terrorist attack.

Training

The company offers a comprehensive set of training solutions to government, military and corporate customers. Triple Canopy employs high-caliber instructors with subject matter expertise and tactical experience in protective services, defensive driving, marksmanship and anti-terrorism force protection. Triple Canopy instructors are former special operations veterans or recognized experts from federal or local law enforcement agencies. By combining classroom training, scenario-based exercises and practical applications, instructors create an active learning environment for each student. Triple Canopy specializes in delivering customized courses that meet each unique training requirement. Clayton Consultants, a Triple Canopy company, conducts security awareness briefings, crisis simulations and kidnap prevention workshops through its global consultant network.

Crisis Management

The company's crisis management services are provided by Clayton Consultants, a Triple Canopy company. Clayton Consultants is a unique security consultancy that delivers corporate and private crisis management consulting services. Clayton's experienced consultants are located throughout the world and, collectively, have resolved more than 1,500 kidnap-for-ransom and extortion cases. Clayton's consultants support clients in an advisory capacity based on their intimate knowledge of a region's culture and security situation.

Protective Services

Triple Canopy delivers fixed-site and mobile security services to protect personnel, infrastructure and other critical assets in high-threat environments around the globe. The company provides a professionally trained and equipped pro-active security force capable of deterring, detecting and responding to a wide range of security challenges in accordance with local and international laws. Triple Canopy's protective services specialists are seasoned professionals who have decades of experience serving in the military's special operations and counterterrorism units. The company invests in its employees' training and requires strict compliance with safety protocols as well as cultural sensitivity.

Support Services

Triple Canopy logistics specialists are responsible for logistics planning, procurement operations, and property and asset management. They can be deployed on 24-hours' notice to rapidly set up comprehensive logistics systems in high-risk or undeveloped environments. Triple Canopy's logistics team includes Project Management Institute (PMI)-certified professionals who manage overseas logistics operations in compliance with International Traffic in Arms Regulations (ITAR) and other U.S. export control requirements. Triple Canopy is registered as an international exporter with the U.S. Department of State Directorate of Defense Trade Controls and can export internationally.



Why Triple Canopy?

Experience

With an exceptional performance history, Triple Canopy has built excellent working relationships with commercial and government clients. The company has established one of the highest safety records in the industry while securing personnel, infrastructure and high-value assets. Even in the most austere and threatening environments, safety can be secured when accompanied by Triple Canopy's management, leadership, experience and field-tested, integrated security solutions.

Leadership

Triple Canopy security specialists are experts in their fields with extensive experience providing security strategy, crisis response, protective services and comprehensive training and logistics programs. Many of Triple Canopy's senior leaders have decades of experience serving in the military's special operations and counterterrorist units. The company has developed and implemented rigorous, field-tested procedures for assessing vulnerabilities as well as the mitigating measures to reduce risk.

Ethics

Legal, moral and ethical business practices have always been a cornerstone of Triple Canopy's philosophy. The company sets the standard for professionalism with its exacting code of conduct. Triple Canopy's effectiveness stems from its commitment to maintain high standards for safety, recruiting, training and retention.

Legal Protection

The company's vulnerability assessments, security surveys and red team services are certified as qualified anti-terrorism technologies (QATT) under the Support Anti-Terrorism by Fostering Effective Technologies Act of 2002 (the SAFETY Act). Triple Canopy's SAFETY Act certification provides significant liability protections to customers in the event of a terrorist attack.

High Quality

Triple Canopy is committed to the highest levels of quality when it comes to the safety of personnel, accountability and responsiveness to customer demands, strength of leadership and demand for integrity.

Process Certification

Triple Canopy is ISO 9001:2008 certified, confirming to customers that the processes and guidelines by which it operates are compliant and reliable.



Leadership

Board of Directors

Tom Katis, Co-chairman

Katis is both an experienced business executive and decorated combat veteran of the U.S. Army Special Forces (Green Berets). During his military service, Katis earned the Bronze Star and Combat Infantryman's badge.

As a co-founder of Triple Canopy, Katis applied his business and corporate development expertise to create one of the industry's most successful start-ups. An influential part of the team that redefined security standards for the industry, he was responsible for raising capital, directing the corporate mission and strategy and overseeing all marketing and business development functions. Now serving on the board of directors, Katis provides guidance and oversight on corporate development and strategy, marketing and public affairs.

Before launching Triple Canopy, Katis was a vice president at Citigroup, where he helped stand up its e-commerce business unit. He also served as a vice president at technology start-up Netcentives. After 9/11, Katis put his business career on hold to re-enlist in the Army. He returned to active duty with a Special Forces team and was deployed to Afghanistan in 2002 and 2003. Katis graduated from Yale University with a bachelor's degree in ethics, politics and economics.

Matt Mann, Co-chairman

Mann is a security professional trained in operations and management with proven technical, organizational and crisis management skills. As a co-founder of Triple Canopy, Mann recruited, hired and organized a dynamic group of premier security professionals.

Mann previously worked as a structural engineer designing marine facilities and oil infrastructure in Alaska. He was also a command-and-data-handling staff engineer for the International Space Station at NASA's Kennedy Space Center. With over 23 years of military experience, six of which were with the U.S. Army's 1st Special Forces Operational Detachment-Delta (Delta Force), he managed or supported counterterrorism assignments, dignitary protection services, crisis response operations, air traffic control operations, security enhancement surveys, counter-sniper operations, land warfare and navigation and emergency medical care. He has supervised ambassador-level diplomatic security details at high-risk locations overseas and conducted operational and facility security enhancement surveys for U.S. federal agencies throughout the world.

Mann has also developed, taught and managed a variety of counterterrorism, diplomatic security and crisis response training programs for military and law enforcement special operations units from the U.S. and allied nations. He graduated from the University of Alaska with a bachelor's degree in civil engineering.



Ignacio “Iggly” Balderas, Director and Chief Executive Officer

As CEO of Triple Canopy, Balderas is responsible for setting the company's strategic direction and brings more than 30 years of organizational, management and military experience to the position.

Balderas is also a member of Triple Canopy's board of directors and is responsible for overseeing the company's diversification initiatives, insuring compliance and developing key corporate alliances and customers. Prior to joining the board, Balderas served his first term as CEO from 2004 to 2005 during which he was instrumental in growing the company and positioning it as a leading provider of security solutions worldwide. Balderas had previously held the position of director of operations.

Balderas has over two decades of experience in Special Forces units, including service with the U.S. Army's 1st Special Forces Operational Detachment-Delta (Delta Force). As Command Sergeant Major for Delta Force, Balderas was responsible to the National Command Authority for leadership, training, mentorship and implementation of policies and procedures for the U.S. military's most elite unit. He served as the subject matter expert on operational matters and command representative on military policy boards. He was responsible for hiring and firing every enlisted member in the unit. He conducted briefings for the U.S. President, Secretary of Defense and other four-star flag officers. He supervised the construction of one of the first military compounds on Bagram Airfield, Afghanistan, in January 2002. He also filled in as a forward-deployed detachment commander during Operation Iraqi Freedom.

Balderas has participated in multiple U.S. military combat operations over the last 20 years. He was awarded the Combat Infantry Badge with second award, Defense Superior Service Medal, two Bronze Stars and four Defense Meritorious Service Medals.

Matthew Luckett, Director

Matthew Luckett is a general partner with Balestra Capital, a global macro-economic asset management firm. Luckett began his career as an industry analyst at Gartner Group, where he helped launch several successful research practices, advising Fortune 500 enterprises on software licensing and pricing issues, as well as tracking emerging software companies. Luckett was a principal and senior research analyst at SoundView Technology Group (NASDAQ: SNDV), where he was responsible for research coverage of software, internet and business services companies. In 2000, he was named to the Wall Street Journal “Best on the Street” analyst team. Upon the successful sale of the firm (to Wit Capital, then to Charles Schwab), he worked as a venture capitalist and senior operating executive for three years.

Luckett was a George F. Baker Scholar at Georgetown University where he graduated with honors. He holds a bachelor of arts in American Studies with a minor in Japanese.



Executive Management Team

Ignacio “Iggy” Balderas, Chief Executive Officer and Director

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Kelvin Kai, Chief Operating Officer

Kai is responsible for directing Triple Canopy’s global operations. With 27 years of leadership experience, Kai is responsible for day-to-day activities and operations management within Triple Canopy. He previously served as the senior manager for Triple Canopy’s operations in Iraq and was most recently based in headquarters as the program manager for protective services.

A U.S. Army veteran with over 20 years of service, Kai spent his entire career within the Special Operations Community assigned to the US Army Rangers, US Army Special Forces and 11 years assigned to the 1st Special Forces Operational Detachment-Delta (Delta Force), where he acquired an exceptional level of expertise across the entire spectrum of special operation missions. Kai was awarded a Legion of Merit for his service.

Following his retirement, Kai served as the regional security manager in the Balkans for KBR and was a security advisor for Freeport McMoRan Copper and Gold in Indonesia. Kai graduated from Liberty University with a bachelor’s degree in general sciences and studies.

Tom Magnani, Chief Financial Officer

As chief financial officer, Magnani develops financial strategies that support Triple Canopy’s operations and growth. A seasoned executive, Magnani has over 30 years of experience working for large and small government contractors as well as consulting firms. Before joining Triple Canopy, Magnani served in executive positions at ManTech International, Gray Hawk Systems and Veridian Corporation. He managed audits and litigation consulting as well as mergers and acquisitions.

Magnani earned a bachelor’s degree in accounting from the University of Maryland and is a certified public accountant.



Juliet Protas, Senior Vice President, General Counsel

Juliet Protas has 15 years of corporate legal experience and specializes in government contracting, acquisitions, securities and commercial agreements.

At Triple Canopy, Protas is responsible for all legal matters and governance of the corporation and its subsidiaries. She also oversees the compliance, government relations, security and corporate development departments.

Before joining Triple Canopy, Protas worked for nationally-recognized law firms, including Sonnenschein, Nath and Rosenthal. Protas is a magna cum laude graduate of the University of Missouri, where she earned a bachelor's degree in business administration. She is a cum laude graduate of the University of Illinois, where she earned a juris doctorate. She is licensed to practice law in Illinois, Virginia and Washington, D.C.

Ray Randall, Senior Vice President, Strategic Initiatives

As senior vice president of strategic initiatives, Randall oversees Triple Canopy's risk management service offering and is responsible for global marketing, proposals and business development efforts. With more than 25 years of military experience serving with the U.S Army in Special Operations units, Randall is a talented security professional with a strong skill set in leadership, management and training.

Randall has built an accomplished career at Triple Canopy, joining the company in 2004 as deputy director of security assessments, and promoted a few months later to senior director of contracts and proposals. His quick and hard-earned success soon led him to take on the position of senior vice president of operations, where he administered corporate level oversight of Triple Canopy's contracts and management of personnel deployed in high-risk locations around the world. Most recently, Randall served as vice president of special projects, leading major company efforts to include mergers and acquisitions, and regulatory compliance.

Prior to joining Triple Canopy, Randall worked as a security consultant for GEM Technology and the Department of Energy (DOE) at several National Nuclear Security Administration (NNSA) sites and for Science Applications International Corporation (SAIC) on security-related projects. Randall has a master's degree in administration from Central Michigan University. He also holds a bachelor's degree in management from Liberty University.

Scott Wilson, Senior Vice President, Human Resources

Wilson has over 20 years of human resources leadership experience and oversees Triple Canopy's human resources and human capital management. Before joining Triple Canopy, Wilson worked for Science Applications International Corporation (SAIC) as a vice president and business unit human resources director. He was also employed by EDS as a human resource business partner and completed several human resources consulting engagements in Europe, Asia and Australia. Wilson earned a bachelor's degree in international business from George Washington University and a master's degree in business administration from the University of Florida.



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